



2020 Operating Budget	
<u>Personnel</u>	Budget
Salaries & Wages	\$708,084.00
Fringe Benefits	\$283,236.00
% of Fringe Benefits to Salary	40%
Subtotal Personnel Costs	\$991,320.00
<u>Other than Personnel Costs (OTPC)</u>	
Legal Fees	\$40,000.00
Professional Services Reserve	\$100,000.00
Finance and Accounting	\$81,948.00
Audit	\$27,250.00
Information Technology	\$5,000.00
Occupancy Expenses	\$63,660.00
Furniture and Fixtures - Equipment	\$5,000.00
Travel	\$5,000.00
Office Supplies (Includes Postage)	\$2,000.00
Telephone, Web Hosting & Service Contracts	\$40,793.00
Outreach and Communications	\$7,000.00
Insurance and Fees	\$22,815.00
HR Administrative & Other	\$24,475.00
Stakeholder Meeting	\$25,000.00
Depreciation	\$0.00
Subtotal OTPC	\$449,941.00
<u>Subtotal Direct Operating Expenses</u>	\$1,441,261.00
<u>Indirect Contractor Expenses</u>	
RGGI COATS	\$330,000.00
Auctions	\$310,000.00
Auction Platform Upgrade	\$0.00
Marketing Monitor	\$210,638.00
Marketing Monitor - Consulting	\$30,000.00
Technical Analysis and Evaluation	\$300,000.00
<u>Subtotal Indirect Contractor Expenses</u>	\$1,180,638.00
<u>Total Direct and Indirect Expenses</u>	\$2,621,899.00