



2021 Operating Budget	
<u>Personnel</u>	Budget
Salaries & Wages	\$734,683.00
Fringe Benefits	\$292,719.00
% of Fringe Benefits to Salary	40%
Subtotal Personnel Costs	\$1,027,402.00
 <u>Other than Personnel Costs (OTPC)</u>	
Legal Fees	\$40,000.00
Professional Services Reserve	\$100,000.00
Finance and Accounting	\$84,000.00
Audit	\$27,450.00
Information Technology	\$5,000.00
Occupancy Expenses	\$63,660.00
Furniture and Fixtures - Equipment	\$5,000.00
Travel	\$5,000.00
Office Supplies (Includes Postage)	\$2,000.00
Telephone, Web Hosting & Service Contracts	\$35,500.00
Outreach and Communications	\$7,000.00
Insurance and Fees	\$13,365.00
HR Administrative & Other	\$19,715.00
Stakeholder Meeting	\$25,000.00
Depreciation	\$3,615.00
 Subtotal OTPC	 \$436,304.00
 <u>Subtotal Direct Operating Expenses</u>	 \$1,463,707.00
 <u>Indirect Contractor Expenses</u>	
RGGI COATS	\$390,000.00
Auctions	\$310,000.00
Auction Platform Upgrade	\$0.00
Marketing Monitor	\$220,900.00
Marketing Monitor - Consulting	\$30,000.00
Technical Analysis and Evaluation	\$200,000.00
 <u>Subtotal Indirect Contractor Expenses</u>	 \$1,150,900.00
 <u>Total Direct and Indirect Expenses</u>	 \$2,614,607.00